# MANILA INTERNATIONAL AIRPORT AUTHORITY

FINANCIAL REPORT AND HIGHLIGHTS OF THE ACCOMPLISHMENTS/PERFORMANCE CY 2016

## A. Financial Highlights (Audited)

#### 2016 versus 2015

- Gross Revenues is P 11.91 billion, up by P 1.50 billion or 14%
- > Operating Expenses is P 5.20 billion, up by P 265 million or 5%
- > Net Income from Operations is P 5.23 billion, up by P 980 million or 23%
- > Net Other Income (Expenses) is P 343 million, up by P 313 million or 104%
- > Net Income after tax is P 3.82 billion, up by P 873 million or 30%

### 2016 versus Budget

- Gross Revenues is projected higher by P 1.50 million or 14%
- > Operating Expenses showed a negative variance of P1.13 billion or -18%
- > Net Income from Operations is favorable by P 2.52 billion or 93%
- Net Income after tax is favorable by P 1.98 billion or 107%

### **CONDENSED INCOME STATEMENT**

| (In Million Pesos)               | Jan-Dec | Jan-Dec | BUDGET | Change |      | Variance |      |
|----------------------------------|---------|---------|--------|--------|------|----------|------|
| (III WIIIIOII Fesos)             | 2016    | 2015    | 2016   | AMT    | %    | AMT      | %    |
| Gross Revenues                   | 11,914  | 10,413  | 10,415 | 1,501  | 14%  | 1,499    | 14%  |
| Share of the National Government | 1,483   | 1,225   | 1,376  | 258    | 21%  | 107      | 8%   |
| Net Revenues After NG Share      | 10,433  | 9,188   | 9,039  | 1,245  | 13%  | 1,394    | 15%  |
| Operating Expenses               | 5,201   | 4,936   | 6,326  | 265    | 5%   | -1,125   | -18% |
| Net Income From Operations       | 5,232   | 4,252   | 2,713  | 980    | 23%  | 2,519    | 93%  |
| Other Income/(Expenses)          | 343     | (30)    | (83)   | 313    | 104% | 260      | 313% |
| Net Income Before Tax            | 5,575   | 4,222   | 2,630  | 1,353  | 32%  | 2,945    | 112% |
| Provision for Income Tax         | 1,756   | 1,276   | (789)  | 480    | 38%  | 967      | 123% |
| Net Income After Tax             | 3,819   | 2,946   | 1,841  | 873    | 30%  | 1,978    | 107% |

Net Income After Tax for the period ended December 31, 2016 is adjusted at <u>P 10.87 B</u>, as a result of booking of Subsidy Income from Other NGAs amounting to <u>P 20.48 B</u> for the receipt of funding from DOTr for the payment of Just Compensation to PIATCO net of Interest and Other Expenses (DST) of <u>P 13.43 B</u>.

## B. Operational Highlights

The following are the results of airport operations for flight, passenger, and cargo movements for 2016 as compared to 2015 figures:

- For international operations, we see a substantial increase in flight movements by 6.13% from 97,325 to 103,293 with a total increase of 5,968 flights; while passenger movements increased by 10.42% from 17,168,171 to 18,956,577 with a total increase of 1,788,406 passengers due to introduction of new flights at non-peak slot as well as the lifting of ban from Category 2 to Category 1 for direct flights to Europe, US, Canada and the additional flights to/from Middle East particularly Qatar & Turkish Airlines. Likewise, cargo movements increased by 3.87% from 319,145 metric tons to 331,483 metric tons with a total increase of 12,338 metric tons which is attributed to the growing inbound airfreight coming from OFWs and Balikbayan Filipinos.
- For **domestic operations**, flight movements registered an increase of 1.99% from 151,963 to 154,986 with a total increase of 3,023 flights which can be attributed to the limited operations of General Aviation to prioritize the scheduled commercial flights to ease congestions at NAIA. Passenger movements registered a substantial increase of 5.99% from 19,415,288 to 20,578,414 with a total increase of 1,163,126 passengers which is attributed to the increasing number of passengers opting for domestic air travel as brought by the airlines' intense promo fare and to airlines new lines of wide bodied aircrafts. Meanwhile, cargo movements were up by 11.56% from 267,745 metric tonnes to 298,683 metric tonnes with a total increase of 30,938 metric tonnes which the election in 216 contributed to the positive variance.
- For the **general aviation operations**, on a cumulative basis, the flight movements were down by 2.70% from 31,637 to 30,783 with a total decrease of 854 flights; while passenger movements posted a decrease of 5.15% from 179,704 to 170,449 with a total decrease of 9,255 passengers due to the on-going policy to the limited operations of General Aviation to prioritize the scheduled commercial flights to ease congestions at NAIA. On the other hand, cargo movements registered a decrease of 55.47% from 265 metric tonnes to 118 metric tonnes with a total decrease of 147 metric tonnes.

| Operations                  | JanDec.<br>2016 | JanDec.<br>2015 | variance          | % Change          |
|-----------------------------|-----------------|-----------------|-------------------|-------------------|
| Flights                     | 103,293         | 97,325          | 5,968             | 6.13%             |
| Passenger                   | 18,956,577      | 17,168,171      | 1,788,406         | 10.42%            |
| Cargo (tons)                | 331,483         | 319,145         | 12,338            | 3.87%             |
|                             |                 |                 |                   |                   |
|                             |                 |                 |                   |                   |
| Domestic Operations         | JanDec.<br>2016 | JanDec.<br>2015 | Variance          | % Change          |
| Domestic Operations Flights |                 |                 | Variance<br>3,023 | % Change<br>1.99% |
|                             | 2016            | 2015            |                   |                   |

### **NAIA Operational Statistics**

| General Aviation<br>Operations | JanDec.<br>2016 | JanDec.<br>2015 | Variance | % Change |
|--------------------------------|-----------------|-----------------|----------|----------|
| Flights                        | 30,783          | 31,637          | (854)    | (2.70%)  |
| Passenger                      | 170,449         | 179,704         | (9,255)  | (5.15%)  |
| Cargo (tons)                   | 118             | 265             | (147)    | (55.47%) |

| Total NAIA<br>Operations<br>(Int'l +<br>Domestic+GenAvi) | JanDec.<br>2016 | JanDec.<br>2015 | Variance  | % Change |
|--|-----------------|-----------------|-----------|----------|
| Flights  | 289,062         | 280,925         | 8,137     | 2.90%    |
| Passenger  | 39,705,440      | 36,763,163      | 2,942,277 | 8.00%    |
| Cargo (tons)   | 630,283         | 587,155         | 43,128    | 7.35%    |

For the total NAIA operation of Terminals 1, 2, 3, 4 and the General Aviation Area, flight movements are up by 2.90% from 280,925 to 289,062 with a total increase of 8,137 flights; while passenger movements posted an increase of 8.00% from 36,763,163 to 39,705,440 with a total increase of 2,942,277 passengers; while cargo movements posted an increase of 7.35% from 587,155 metric tonnes to 630,283 metric tonnes with a total increase of 43,128 metric tonnes.

## COMPLETED MAJOR PROGRAMS AND PROJECTS

|   | Project  | Cost<br>(Php) | Completion Date |
|---|--|---------------|-----------------|
| 1 | Installation of Fixed Tempered Glass Partition and<br>Stainless Steel Base Board at Customs Area-<br>Arrival Level, Terminal 1   | 8.61 M        | January 2016    |
| 2 | Retrofitting of Medium Voltage Switchgears<br>Minimum Oil Circuit Breakers (MOCB) 4160V,<br>1250A and 630A and Protection Relays at Main<br>Electrical Room Terminal 1 | 87.68 M       | February 2016   |
| 3 | Improvement of Offices at Former PAL Offices at<br>Terminal 1  | 29.65 M       | February 2016   |
| 4 | Retrofitting of Public Comfort Rooms (SA104, SD204, NA104) at Terminal 2   | 14.23 M       | February 2016   |
| 5 | Replacement of Floor Covering at Passenger<br>Boarding Bridge at Terminal 3  | 3.99 M        | April 2016      |

|    | Project  | Cost<br>(Php) | Completion Date |
|----|--|---------------|-----------------|
| 6  | Digital Trunked Radio System   | 47.91 M       | April 2016      |
| 7  | Commissioning of MIAA Telephone System (IP<br>PABX) at NAIA Terminals 1, 2, 4, Airport Police<br>Headquarters and Fire & Rescue Building                               | 19.59 M       | May 2016        |
| 8  | Upgrading of Cooling Tower at the South Concourse, Terminal 3  | 18.58 M       | June 2016       |
| 9  | Upgrading of Hydrant Pit Valve at Ramp Area,<br>Terminal 3   | 2.5 M         | June 2016       |
| 10 | Construction of Public Waiting Lounge at Terminal 1<br>(Former Wow Restaurant and OFW Lounge)  | 7.29 M        | July 2016       |
| 11 | Installation of Lightning Poles at Parking B,<br>Extension and AOC Parking, Terminal 1   | 2.28 M        | August 2016     |
| 12 | Replacement of Roofing and Repair of Ceiling at<br>Baggage Build-up Areas Terminal 4   | 6.93 M        | October 2016    |
| 13 | Replacement of 2MVA 4160/440V Oil Type<br>Transformer "T-C" at Main Electrical Room  | 2.95 M        | October 2016    |
| 14 | Installation of Industrial Battery Bank & Battery<br>Charger for Medium Voltage Switchgear at Chiller<br>Cooling Tower, South Concourse Roadway 2 and<br>1, Terminal 3 | 3.39 M        | November 2016   |
| 15 | Installation of One (1) Unit 1000KVA Standby Diesel<br>Engine Generator Set  | 9.17 M        | November 2016   |
| 16 | Replacement of Ten (10) Units Defective<br>Compressor for "TRANE" Chiller Nos. 1,4,5 and 6<br>at Terminal 2  | 25 M          | December 2016   |
| 17 | Maintenance and Calibration of VIS 108 and<br>Examiner EDS of Level 1,2 & 3 In Line X-ray<br>Machine   | 54.23 M       | December 2016   |